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Phoenix Group Holdings - Move to Premium Listing

Phoenix Group Holdings ("the Company") announces that it expects to publish a Prospectus and Shareholder Circulars later today in relation to a Premium Listing on the London Stock Exchange. Full details will be available today on the Company's website (www.thephoenixgroup.com). The Premium Listing is expected to become effective on 5 July 2010 and Phoenix expects to be considered for inclusion in the FTSE UK index series in September 2010.

The Company has made proposals to the holders of Contingent Rights that would allow the Company to meet the Listing Rules requirements in respect of dilutive instruments. The proposals are subject to the agreement of the Contingent Right holders and to Shareholder and lending bank approval. The resolutions set out in the Shareholder Circulars include details of proposals for the exchange of the Contingent Rights for Ordinary Shares at a rate of nine shares for every ten Contingent Rights held. It is intended that the proposals will be put to Shareholders for approval at the Company's AGM on 23 June 2010. Details of the AGM are published below.

Ron Sandler, Chairman of Phoenix Group Holdings, said:

"The Premium Listing and the simplification of our capital structure are important steps towards the delivery of our strategy, which is to play the leading role in the safe decommissioning of the closed life fund sector."

"The closure to new business of much of the traditional life sector is not good news for millions of policyholders. There is a clear and growing need to consolidate such closed life funds so that they can be run off efficiently to deliver better outcomes for their policyholders. Phoenix is the natural home for these funds and the Premium Listing will accelerate our ability to bring this about. We believe this will benefit consumers, the industry and our shareholders."

Jonathan Moss, Group Chief Executive of Phoenix Group Holdings, said:

"Phoenix continues to deliver on its corporate objectives and commitments. We reported operating cash generation of over £700 million for 2009 and £270 million for the first quarter of 2010. We have significantly strengthened our Board and management, resolved outstanding issues with our tier 1 bondholders and are in the process of simplifying our capital structure."

"Following the Premium Listing, we will be able to focus on simplifying our banking facilities and delivering accelerated cashflow and embedded value growth from management actions. In due course, we believe that we will be able to take advantage of acquisition opportunities in the consolidation of the closed life sector, thereby enhancing value for our shareholders."

Benefits from actions taken in preparation for the Premium Listing

The Board believes that the work that has been done to prepare the Company for the Premium Listing has strengthened the Company's investment case, making the business easier to understand and more transparent. This work included:

- the successful outcome of the Public and Insider Warrant Exchange Invitations;
- the proposals to exchange Contingent Rights for new Ordinary Shares, subject to Contingent Right holders' agreement and Shareholder and lending bank approval;
- the proposal, subject to Shareholder and Class B Shareholder approval, to redesignate all Class B Shares as Ordinary Shares upon the Premium Listing;
- the resolution of issues with tier 1 bondholders and the resumption of coupon payments;
- the appointment of four new Independent Non Executive Directors (one of whom, Alastair Lyons, has become the Senior Independent Director); and
- the move to IFRS accounting and closer alignment of the Company's embedded value methodology with CFO Forum MCEV principles.

Reasons for the Premium Listing

The Board believes that the simplification of the capital structure, the Premium Listing and possible FTSE UK index inclusion will assist in raising the profile of the Company, broadening analyst coverage of the Company and increasing the attractiveness of its shares to a wider universe of investors.

As a consequence, the Board believes that this will lead to increased liquidity of the shares, which will help support future strategic objectives. The Board also believes that the Premium Listing has acted as a catalyst in reducing the complexity of the Company's capital structure, providing investors with a simpler and more certain basis for valuation in the future.

A compelling investment case

The Board believes that the Company has a compelling investment case as it:

- is a highly cash generative business, supporting returns to Shareholders;
- has no new business strain and the fact that regulatory capital is released as the life funds run-off gives predictability over long term cashflows;
- is a market leader in UK closed life fund run-off with approximately 6.5
 million policyholders and £69 billion of assets under management. The
 Company owns and operates an existing portfolio of household name
 businesses with significant value creation opportunities;

- operates in a market which is likely to grow significantly as regulation and lack of demand for traditional products causes the current operators of life funds to reconsider their strategic options. As they do so, the Company believes that the market will increasingly require a safe and responsible manager of closed funds, thus offering long-term opportunities for growth in our business;
- has a track record and expertise in creating value through business integration and financial management of closed life funds; and
- has a simple and scalable business model with an outsourced, primarily variable-cost operating model.

Proposed changes to capital structure

Providing the Contingent Right holders' agreement and necessary Shareholder and lending bank approvals are obtained, upon Premium Listing the Company will issue to each holder of Contingent Rights nine Ordinary Shares for every ten Contingent Rights, resulting in the issue of 32,400,000 new Ordinary Shares in aggregate. The Contingent Right holders will also have the right to receive in aggregate 3,600,000 new Ordinary Shares in the event of a change of control of the company within three years of the Premium Listing. Further, as part of the agreement, all lock-up arrangements over the Contingent Right holders' existing shareholdings will be released.

The proposals include provisions that that Contingent Right holders agree:

- not to transfer the new Ordinary Shares for 12 months; and
- to take all dividends paid in respect of the 12 months from the issue of the new Ordinary Shares as scrip dividends.

Manjit Dale and Hugh Osmond, both of whom are Directors of the Company and who are, or are connected to Contingent Right holders, have, together with their connected parties, separately agreed not to vote on the proposals at the AGM.

The Company will further simplify its structure by asking Shareholders to approve the adoption of new articles of association and re-designation of all of the Class B Shares currently in issue into Ordinary Shares, which will rank equally in all respects with the existing Ordinary Shares.

In conjunction with the move-up to a Premium Listing, the Company is today also announcing its intention to de-list the Ordinary Shares from Euronext Amsterdam, subject to consent from Euronext Amsterdam. Providing the Premium Listing becomes effective, the de-listing of the Ordinary Shares from Euronext is expected to become effective in 2011.

Future Steps for H2 2010 and beyond

Following the Premium Listing, and in pursuit of improved returns for policyholders and shareholders, the focus of the Company will include:

- delivery of financial targets. For 2010, these are recurring cash inflows to the UK holding company of £400 million to £500 million, cash flow acceleration of £225 million, and EV accretion of £145 million. The Company is currently on track to deliver these;
- further fund mergers, increasing policyholder security and releasing shareholder capital - delivery from late 2010;
- simplification of the Company's banking arrangements;
- repayment of at least 10% of the bank debt facility (approximately £275 million in total) which may permit a review of the existing dividend cap. Any such review or amendment would require the approval of the lending banks;
- finalisation and implementation of the Company's Solvency II programme ahead of the implementation of Solvency II in 2013; and
- renewed focus on merger and acquisition strategy.

Expected timetable

Today Prospectus and Shareholder Circulars published

23 June Annual General Meeting

Meeting of Class B Shareholders

5 July Premium Listing becomes effective

27 August Interim results

Analyst and investor call

A conference call for analysts and investors will take place at 2.30pm (BST) today. This will also be audiocast via the Company's website www.thephoenixgroup.com.

The dial in number is +44 (0) 20 3059 5845 - Password "Phoenix". A replay and transcript will be made available on the Company's website¹.

¹This conference call may only be attended by persons in the EEA who are qualified investors under the Prospectus Directive and who, in the UK, have professional experience in matters relating to investments under article 19 of the Financial Services and Markets Act 2000 (Financial Promotion Order) 2005 or high net worth companies under art 49 of that order and any investment activity to which this call relates is available only to such persons and will only be engaged in with such persons and persons who do not have professional experience in matters relating to investments or who are not high net worth companies should not rely or act on the contents of this call. In addition, this conference call may only be attended by persons in the United States who are both qualified institutional buyers (as defined in Rule 144A of the U.S. Securities Act of 1933, as amended) and qualified purchasers (as defined in section 2(a)(51) of the U.S. Investment Company Act of 1940, as amended).

Notice of Annual General Meeting

Phoenix Group Holdings (the "Company") hereby announces that the Annual General Meeting ("AGM") will be held at 12.00 noon, on 23 June 2010, at 1st Floor, 32 Commercial Street, St Helier, Jersey JE2 3RU, Channel Islands.

As of today, the circular containing the Notice of the AGM ("the Circular") is expected to be available on the Company's website later today at www.thephoenixgroup.com.

This document is also available in printed form by directing a request to: (i) the Company's transfer agent, The Royal Bank of Scotland N.V. at Equity Capital Markets/Corporate Actions HQ3130, Gustav Mahlerlaan 10, 1082 PP Amsterdam, The Netherlands, Tel: +31 20 383 6707; Fax: +31 20 628 0004; Email: corporate.actions@rbs.com or (ii) the Company at Phoenix Group Holdings, 1st Floor, 32 Commercial Street, St Helier, Jersey JE2 3RU, Tel: +1534 715 430.

The Circular provides further details on the proposals, which will be considered and acted upon at the AGM. Copies of the Circular, the Prospectus and the related proxy form, voting instruction forms and letter to holders of CREST Depository Interests are available for viewing at the Document Viewing Facility of the Financial Services Authority at 25 The North Colonnade, Canary Wharf, London E14 5HS.

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Notes for Editors

- 1. Phoenix Group Holdings is the UK's largest consolidator of closed life funds with approximately 6.5 million policyholders and £69 billion of assets under management as at 31 March 2010.
- 2. The Company's operating businesses delivered £716 million of cash inflows to the UK holding company and reported pro forma IFRS operating profits of £457 million in the year ended 31 December 2009. The MCEV at 31 December 2009 was £1,827 million and the IGD surplus was estimated at £1.3 billion as at 31 March 2010.
- 3. Proposed resultant capital structure:

Providing the necessary shareholder approvals are obtained, the Company will have 164,862,855 Ordinary Shares in issue.

In addition, the Company will have the following instruments outstanding:

- 8,169,868 Public Warrants over Ordinary Shares;
- 17,360,000 non-public Warrants over Ordinary Shares (formerly Class B Share warrants);
- 3,600,000 Contingent Rights over Ordinary Shares (only issuable in the event of a change of control within three years); and
- 2,823,000 Ordinary Shares authorized for issue under employee incentive plans.

4. Shareholder meetings

In addition to the proposals regarding the Contingent Rights and Class B Shares and in order to achieve the Premium Listing, the Company will propose certain resolutions to the AGM, including amendments to the Company's Memorandum and Articles of Association.

The Company is proposing to adopt a new Memorandum and Articles of Association (the "New Articles") in order to ensure that its governance structure and the rights of shareholders are more consistent with UK listed public companies. In connection with these New Articles, the Company will also be seeking approval from Shareholders for certain corporate actions in keeping with the current AGM practice of UK listed companies.

As the New Articles, if adopted at the AGM, will amend the rights of the Class B Shares, it is necessary under the Company's existing Articles of Association to convene a meeting of the Class B Shareholders to consider approving a resolution for the adoption of the New Articles.

5. Depositary Interests:

The Company will, prior to admission, enter into depositary arrangements to enable investors to settle and pay for interests in the Ordinary Shares through the CREST system. Securities issued by non-UK incorporated companies, such as the Company, cannot themselves be held electronically or transferred in the CREST system.

Under the depositary arrangements, a depositary will hold, through a custodian, the Ordinary Shares and issue dematerialised depositary interests ("DIs") representing the underlying Ordinary Shares, which will be held on trust for the holders of the DIs.

Each DI will be treated as one Ordinary Share for the purposes of determining the rights attaching to that DI, for example, eligibility for any dividends. The DIs will have the same security code (ISIN number) as the underlying Ordinary Shares and will not require a separate listing on the Official List. The DIs will enable trading and settlement of the Company's Ordinary Shares through CREST.

The Euronext Depositary Interests and the London Stock Exchange Depositary Interests are fully fungible.

- 6. The Company intends to apply for the new Ordinary Shares and its Ordinary Warrants to be admitted to the Official List and to trading on the London Stock Exchange. The Company further intends to apply for the new Ordinary Shares to be admitted to listing and trading on Euronext Amsterdam (together, "Admission"). Admission is expected to become effective at the same time as the Premium Listing. The Ordinary Warrants will also be held through CREST in the form of DIs, as described above in relation to the Ordinary Shares.
- 7. Full details of the listing and all the proposals that will be put to Shareholders at the AGM and the Class B Shareholders meeting will be available on the Company's website (www.thephoenixgroup.com).
- 8. Group Finance Director, Simon Smith, will not seek re-election to the Board at the Company's AGM on 23 June 2010. Group Finance Director-Designate, Jonathan Yates will seek election to the Board in his place.

Appendix 1 - Capital structure

As at the date of this announcement, there are the following classes of Shares, Warrants or Contingent Rights over shares in the Company:

Ordinary Shares

Warrants over Ordinary Shares

Class B Shares

Class B warrants

• Contingent Rights over Ordinary Shares.

Subject to the entry by all parties thereto into agreements amending the terms of the existing agreements relating to the Contingent Rights (the "Amended Contingent Rights Agreements"), certain resolutions being passed at the AGM and at a meeting of Class B Shareholders and the adoption of new articles of association:

- All Class B Shares will be re-designated into Ordinary Shares;
- Class B Warrants will, following Admission, be warrants over Ordinary Shares; and
- Contingent Rights over Ordinary Shares shall be satisfied by the allotment and issue of Ordinary Shares to the holders of such Contingent Rights, together with certain residual rights left outstanding.

The following table sets out information on the Company's classes of Shares, Warrants and Contingent Rights over Shares as at the date of this announcement and immediately following Admission:

Total Warrants and Contingent Rights over Shares and Shares authorised for issue under employee incentive plans outstanding	64,352,868	31,952,868
Shares authorised for issue under employee incentive plans	2,823,000	2,823,000
	36,000,000	3,600,000
Contingent Subscription Agreement (Contingent Rights)	1,000,000	100,000
Lenders (Contingent Rights)	8,500,000	850,000
Contingent Rights over Shares ⁽²⁾ Sun Capital/TDR Capital/Selling Shareholders (Contingent Rights)	26,500,000	2,650,000
	17,360,000	17,360,000
Royal London Warrants ⁽¹⁾	12,360,000	12,360,000
Class B Warrants Lenders Warrants ⁽¹⁾		5,000,000
Ordinary Share Warrants Ordinary Warrants	8,169,868	8,169,868
	132,462,855	164,862,855
Class B Shares	52,032,123	_
Shares in issue Ordinary Shares	80,430,732	164,862,855
	As at the date of this announcement	Immediately following Admission ⁽³⁾

⁽¹⁾ Prior to the Premium Listing the Lender Warrants and Royal London Warrants are Class B Warrants and following the Premium Listing they will become Warrants in respect of Ordinary Shares.

⁽²⁾ Immediately following Admission, the outstanding Contingent Rights will be subject to the rights described in the Amended Contingent Rights Agreements.

⁽³⁾ Subject to the Amended Contingent Rights Agreements being entered into by all parties thereto, certain resolutions being passed at the AGM and at a meeting of Class B shareholders and the adoption of new articles of association.

Appendix 2 - Definitions

CFO Forum means the European Insurance CFO Forum.

Class B Shares means the Class B ordinary shares of €0.0001 each in the Company.

Class B Warrants means warrants in respect of Class B Shares.

Contingent Rights means, prior to the Premium Listing, the right, under the Contingent Consideration Agreement, the Contingent Fee Agreement or the Contingent Subscription Agreement, to receive Ordinary Shares (subject to certain adjustments) on satisfaction of specified criteria and, upon the Premium Listing, the right, under the Amended Contingent Rights Agreements, to receive Ordinary Shares (subject to certain adjustments) on satisfaction of specified criteria.

Founders means Berggruen Holdings II Ltd, and Marlin Equities IV, LLC and the Company's initial independent directors.

Insider Warrant Exchange Invitation means the invitation made by the Company to the Founders by which the Founders could offer their warrants to the Company in exchange for Class B Shares.

Listing Rules means the Listing Rules of the Financial Services Authority.

MCEV means Market Consistent Embedded Value.

Ordinary Shares means ordinary shares of €0.0001 each in the Company.

Ordinary Warrants means warrants in respect of Ordinary Shares.

Premium Listing means the transfer of the Ordinary Shares to a premium listing on the London Stock Exchange under Chapter 6 of the Listing Rules.

Prospectus means the document published by the Company in relation to the Premium Listing and the Admission. The Prospectus will be published on the Company's website (www.thephoenixgroup.com).

Public Warrant Exchange Invitation means the invitation made by the Company to certain eligible holders of warrants to offer their warrants to the Company in exchange for new ordinary shares.

Shareholder Circulars refers to the Notice of Annual General Meeting and the Notice of Meeting of Class B Shareholders.

TDR Capital means TDR Capital Nominees Limited and its various related entities, or as the context requires, various investment funds whose investment in the Company are managed by TDR Capital LLP.

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